

GLNX Corporation

'Complete Solutions for Railcar Management'

GLNX Corporation provides rail cars under full service leases, and also provides a variety of other fleet management services through its GLNX Fleet Services division.

Full Service Leasing

GLNX offers full service operating leases for rail cars in general service. For a monthly rate, GLNX will provide cars compliant with customer requests and all applicable AAR and FRA requirements.

GLNX processes mileage from the railroads and provides assistance when cars require shopping.

With a full service lease, the shipper is free to focus on their primary business of producing and moving product while leaving all of the issues of ownership to us.

Fleet Management

Through our GLNX Fleet Services division, GLNX provides fleet administration, logistical supply-chain management, regulatory compliance (HM201, Rule 88, etc...), insurance, mileage, accounting, ad valorem tax reporting and managed maintenance.

GLNX offers true, third-party independence from other fleet management companies that also offer repair services or new car construction.

Web Management Tools

As long as the internet has been a viable source of data exchange for business, GLNX has been developing tools to take full advantage of the benefits of web-based-business. Over the

years we have developed a state-of-the-art, web-based fleet management system to assist companies with all aspects of fleet management and transportation.

Our web services include a suite of sophisticated tracking and tracing programs, statistically-based trip analysis reports and fleet utilization reports. The system also keeps track of car mechanical information, leasing and sub-leasing data, shopping information, mileage data and historical repair data.

We designed the system to be flexible, quick and secure. System improvement is ongoing and updates are made on a frequent basis.

Strategic Partnering

For over 30 years, GLNX has developed and maintained strong relationships with a national network of qualified railcar repair facilities, car builders, parts vendors, railroads, AAR and FRA. GLNX is a member of the Railway Progress Institute and the North American Freight Car Association and is actively involved in the rule-making process through AAR committees.

Personal Service

GLNX is able to offer more personalized service due to our size, our experience, the quality of our staff, and our commitment to fundamental values of integrity and quality customer service.

GLNX - 30 Years of Quality Service...

This year GLNX is celebrating 30 years of service. Since 1975, GLNX has provided value-added services to blue chip companies operating throughout North America. In addition to providing quality railcars under full service leases, GLNX has also provided fleet services to owners of railcars and shippers transporting a wide variety of products used in the oil and petrochemical, food, plastics and agricultural businesses.

At GLNX, we understand that relationships are the driving force of business. Our intermediate size and accessibility to top management enable us to develop unique relationships with our clients by providing personalized customer service with favorable terms and competitive rates.

The GLNX commitment to professional service is of particular significance to railcar owners and users who find it difficult to economically justify in-house management of their own fleets.

For More Information,

Contact:

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GLNX Fleet Services Web Management Tools

GLNX offers a suite of sophisticated web-based, fleet management tools. Our system is affordable, easy to set up, and easy to use.

Tracking and Tracing

GLNX offers a collection of full-featured tracking and tracing programs with advanced capabilities such as automatic emailing of reports and user-defined alerts.

These programs provide traffic managers with powerful tools for maintaining visibility of cars within a fleet. CLM data is updated continuously throughout the day. Customers can divide cars into multiple fleet or product groups, create specialized traces for groups of cars, and set up automatic emails and specialized alerts.

Trip Analysis

The system can automatically identify specific trips from both historical and current CLM data. CLM history is electronically stored indefinitely and used for analysis.

Customers can view statistics on particular shipping lanes such as dwell times at loading and unloading points, overall turnaround times, and trip times. This type of analysis helps customers identify bottlenecks in their supply chain and increase their fleet's overall efficiency.

Average trip time calculations use statistically based confidence levels which provide the user with additional assurance of reliability. This information can assist the traffic manager when performing fleet sizing analyses.

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Car Mechanical and Shop Records

All relevant car mechanical data is maintained electronically via the web site. In addition, the system allows a customer to maintain information related to each shopping incident such as date arrived, date approved, amounts approved, etc...

Car Repairs and Electronic BRC

GLNX maintains complete repair history for both railroad and contract shop repairs in electronic format. Customers can view and analyze historical repair data on the web in a variety of different formats.

GLNX also has uses an electronic BRC system for reviewing and approving BRC's on-line. With this system all repair data is electronically stored and can be used as history.

Leasing and Sub-Leasing

The system is designed to handle complex leasing transactions, including "back-to-back" transactions where sub-leases are involved.

Electronic Bill of Lading

GLNX offers an option for customers to create, transmit, and store bill of lading information electronically.

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GLNX Fleet Services Fleet Management

GLNX offers full-service fleet management, and flexible rail car maintenance programs.

Web-Based Car Management

Our web-based, fleet management tools provide car owners and shippers with 24-7, direct access to all car mechanical data, leasing information, repair history, and mileage data.

GLNX maintains car data and electronically processes monthly car repairs and mileage reports from the railroads.

Maintenance Management

At GLNX, we offer your company over 30 years of experience and expertise with issues related to rail car maintenance and repair.

Under full-service fleet management, GLNX manages all aspects of the repair process. We have established a network of GLNX-Qualified contract repair shops that provide above average service at extremely competitive prices.

GLNX has a solid track record of managing and maintaining cars in a safe, responsible and cost-effective manner. Rail cars under GLNX control and supervision are maintained at all times in accordance with the most current AAR Field Manual, AAR Office Manual, and FRA regulations.

GLNX offers true, third-party independence from other fleet management companies that also offer repair services or new car construction.

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Car Inspection Services

GLNX provides mechanical inspections of new and used car purchases. We also provide ongoing inspection of cars involved in railroad accidents or cars requiring significant repairs.

Ad Valorem Taxes

GLNX prepares annual tax reports and processes payments for all cars under management. Annual tax reporting and processing can be tedious and a time-consuming process. We streamline the process and make it extremely easy for car owners to manage.

Insurance

Due to the size of our fleet, GLNX provides fleet owners with access to property and liability insurance coverage specifically designed for rail car transportation at competitive rates.

Strategic Planning

GLNX can assist your company with fleet planning and budgeting by providing accurate historical repair figures and forecasts. We can also help your company develop a strategy for keeping more cars on the rail and out of the repair shops.

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GLNX Fleet Services Traffic Management

GLNX offers outsourcing of the Traffic Management function at various levels.

Full Time Outsourcing

GLNX can provide full-time outsourcing of your company's traffic management function to help you save money and increase the efficiency of your fleet operations.

Our personnel have many years of traffic management experience. In addition to day to day management of fleet operations we provide assistance with freight contract negotiation, demurrage auditing and charge-back, lease negotiation, and management of empty mileage charges.

Part Time Outsourcing

GLNX offers a program for part-time assistance with traffic management. Under this program, we provide a web-based interface for managing fleet information and then provide your company with varying levels of assistance in maintaining and updating the data.

This program offers a high degree of flexibility. You can choose the level and term of support and make changes based on your company's needs. These services are more limited than those provided under Full Time Outsourcing, however, it frees your employees to use the "outputs" from the system without having to spend time maintaining and updating fleet data.

Web-Based "Self Service" Option

In addition to Full Time and Part Time Outsourcing, we offer a web-based, fleet management tool to assist your fleet management personnel with day to day operations.

With this system, the traffic manager is able to keep track of all car mechanical and testing data, lease information, mileage data, car repairs, current and historical clm data and trip history.

This option includes a suite of full-featured tracking and tracing programs with advanced capabilities such as automatic emailing of reports and user-defined alerts.

CLM history can be stored and used for historical analysis indefinitely.

The system also has the ability to automatically identify individual trips and analyze railroad performance over specific routes. Due to the sophistication of our software, "data scrubbing" of clm records is kept to a minimum.

We also offer an option for customers to create, transmit, and store bill of lading information electronically.

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GLNX Fleet Services

Commitment to Technology

At GLNX we use only the most current, state-of-the-art technologies and are committed to a process of continuous improvement.

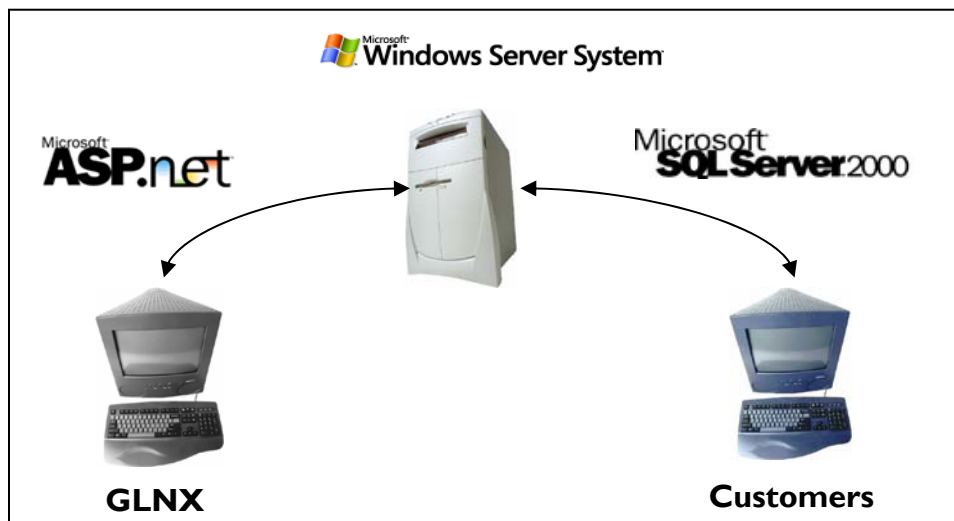
We use Microsoft's latest technology to safely and efficiently store, maintain and exchange data over the internet.

Our web systems run on the Windows Server 2003 operating system, and use Internet Information Services 6.0, the .NET Framework, and a SQL Server 2000 database.

We design, develop and control 100% of our programming code and systems.

Our programmers remain in a "Full Development" mode at all times. We are constantly enhancing, upgrading and redesigning our services to meet the changing needs of our customers.

Custom solutions on a customer by customer basis can be swiftly developed and added to our overall suite of services.



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